



Helm Partners and Thrive Prove the Power of Thought Leadership and Relationships in Outsourcing Technology



Helm Partners' Experience With Thrive

"We appreciate how Thrive engages with our clients, connects to their unique challenges, and stays patient in the process of building trust with our clients. We saw how professionally you have onboarded them and are thrilled that every one of them is more than satisfied with how you have delivered. Our own firm, Helm Partners, has been so impressed with Thrive's consistent performance that we selected you (Thrive) as our own MSSP. We have firsthand experienced your team as being responsive, knowledgeable, and highly capable individuals. Friendly and approachable adds the cherry on top."

– Paul Weiss, *Managing Partner, Helm Partners*

Why Do You Work With Thrive?

"Most of the companies that engage with us do so because they need a practical and efficient approach to effectively identify their real risks and develop a plan to smartly address them. These organizations are generally under-resourced and need to establish a relationship with a professional Managed Services organization that can solve people, process, and technology problems with specific Cybersecurity expertise and services. Thrive offers great alignment to these needs with the completeness of their portfolio, best in breed technologies, and the adaptable approach that allows our clients to solve immediate challenges today while growing into a mature and complete Cybersecurity program.

What every partner in our space wants is exactly what you guys give us, to develop relationships and sell collaboratively and to feel like we are all on the same team trying to get to a shared mutual outcome. There has never one time been a disappointment in any aspect of the sales or delivery process with Thrive that we have encountered to date."

– Paul Weiss, *Managing Partner, Helm Partners*

Grow Your Business With Thrive

Thrive is a leading provider of NextGen Managed Services designed to drive business outcomes through application enablement and optimization. We take pride in working side by side with best-in-class channel partners in the US. Thrive's Channel Partner Program offers solutions, training, tools, and support to help accelerate profitability and grow your businesses with Thrive.

For questions about the Thrive Channel Program, please contact channelquestions@thrivenetworks.com



Helm Partners is a technology, communications, and cybersecurity advisory firm helping our clients execute critical decisions based on accurate data and keen insights to ensure they solve the problems and achieve the purposeful change that they intend to.