



G. Modiano Secures Global Operations with Thrive's Advanced IT and Security Solutions



G. Modiano, one of Europe's largest wool manufacturers, needed to modernise its IT systems without disrupting daily operations. To help tackle this, they partnered with Thrive. Thrive stepped in to secure and streamline its cybersecurity posture, ensuring G. Modiano stayed ahead in a rapidly changing digital world while keeping its global operations running smoothly.

G. Modiano is a major player in the wool manufacturing industry, with operations spanning multiple countries. As a company deeply rooted in industrial production, its IT infrastructure supports both corporate operations and factory machinery across jurisdictions. Over the past couple of years, Thrive has been an instrumental partner, ensuring G. Modiano's security framework remains robust, scalable, and ready to meet the demands of modern business operations.



Vertical

- Industrial/Manufacturing

Services

- Autonomous Penetration Testing
- Cisco/Meraki infrastructure

"The business outcome with Thrive wasn't just about security; it was about having a partner who delivered consistently, streamlined our processes, and gave us full transparency into every step. We're confident in our infrastructure now, knowing it's well-managed and future proofed."

Perry Willis

IT Director, G. Modiano

Why Thrive Was Chosen

When Perry Willis, IT Director of G. Modiano, joined the company seven years ago, he recognised the need to modernise the company's IT infrastructure. While the existing systems were functional, they were fragmented and outdated. "The infrastructure wasn't broken, but it hadn't moved forward with the times," Perry explained. The company needed a forward-looking cybersecurity approach that could integrate its systems while maintaining seamless operations.

After evaluating several providers, Perry selected Thrive for their ability to deliver reliable, repeatable security solutions with minimal complexity. Thrive's reputation, strengthened by its acquisition of the UK-based ONI, and their proactive, customer-focused approach made them the clear choice for G. Modiano's evolving needs.

Strategic Deployment of Advanced Security Measures

Thrive began its partnership with G. Modiano by conducting penetration testing to identify vulnerabilities within the company's IT infrastructure. Unlike previous providers, Thrive's approach stood out due to their transparent and straightforward project management. Perry appreciated the clear feedback, stating, "The project management was really good, very honest...refreshing, really." Thrive delivered detailed reports with actionable insights, without the unnecessary complexity often seen in cybersecurity evaluations, providing G. Modiano with the tools to strengthen its security posture.

One of the key challenges G. Modiano faced was managing compliance across multiple jurisdictions, given its operations in Europe and beyond. With data centres in the UK and infrastructure spread globally, ensuring adherence to regional regulations was critical. Thrive played a pivotal role in navigating these complexities, helping G. Modiano maintain compliance with regulatory requirements while securing its diverse IT infrastructure. Thrive adapted and provided solutions that ensured both security and regulatory compliance across all operational areas.



Thrive's Impact

Beyond technical results, Thrive's people have played a crucial role in the partnership's success. Its project management team, particularly the dedicated account manager, has gone above and beyond to ensure G. Modiano's unique needs were met. Thrive's combination of cutting-edge technology and personal commitment to customer success has reinforced G. Modiano's trust in the partnership.

Thrive didn't just offer a one-size-fits-all service; they actively listened, responded quickly, and ensured every detail was addressed. The team's open communication and straightforward approach made G. Modiano feel supported at every stage of the partnership.

Thrive's success with G. Modiano goes beyond just technical results—it's the people behind the solutions that have truly made a difference. Despite G. Modiano being a smaller business in terms of its corporate headcount, Thrive understood the complexity of its IT infrastructure and handled it with precision. Thrive's solutions allowed Perry and his team to focus on the core business without being bogged down by the technical intricacies. "Thrive delivered exactly what they promised, on time, and without any fluff," Perry said. That straightforward reliability is what solidified G. Modiano's trust in Thrive. Thrive team members didn't just deliver technology—they provided peace of mind, making G. Modiano feel confident and secure about the future.

About Thrive

Thrive delivers global technology outsourcing for cybersecurity, Cloud, networking, and other complex IT requirements. Thrive's NextGen platform enables customers to increase business efficiencies through standardisation, scalability, and automation, delivering oversized technology returns on investment (ROI). They accomplish this with advisory services, vCISO, vCIO, consulting, project implementation, solution architects, and a best-in-class subscription-based technology platform. Thrive delivers exceptional high-touch service through its POD approach of subject matter experts and global 24x7x365 SOC, NOC, and centralised services teams. Learn more at www.thrivenextgen.com or follow us on [LinkedIn](#).