

Global Synergy: Supporting Blantyre Capital's International Footprint



Blantyre Capital, founded in 2016, focuses on middle market special situations, providing timely solutions for complex capital needs. Operating in over 20 countries and across 19 industries, Blantyre's dedicated team is based in the UK, with additional offices in Abu Dhabi, Madrid, and the US. The partnership with Thrive is instrumental in leveraging NextGen technology, necessary for maintaining their competitive edge and operational efficiency. By integrating advanced IT solutions, Blantyre benefits from robust infrastructure and seamless global operations, highlighting the value of their collaboration with Thrive.



Vertical

- Financial Services

Services

- Advisory Services
- Cloud
- Compliance
- Disaster Recovery
- End User Support
- Managed Infrastructure
- Microsoft 365
- Security

"I can tell the help desk, engineers, network team, and the account managers have great relationships with each other. It seems to strengthen the support we receive from Thrive."

Rebecca Kite

Office Manager at Blantyre Capital

Evolving with Thrive: Seamless Integration and Growth

Blantyre Capital and Thrive began working together through an acquisition. "It felt completely seamless, if I'm honest," shared Rebecca Kite, Office Manager at Blantyre, when reflecting on the transition. When asked about the strengths of their partnership, she also highlighted the smooth integration, a commitment to quality service, and her ongoing trust in Thrive's abilities. As Blantyre expanded, Thrive's suite of comprehensive services, including cybersecurity, disaster recovery, and end user support, coupled with a dedicated team for advisory and general assistance, proved invaluable.

Thrive's Global Impact on Blantyre Capital

Thrive's global presence aligns with Blantyre's operations, ensuring localized support and enabling efficient operations across time zones and regulatory environments. "With our COO based in Florida, access to Thrive's worldwide support is essential for maintaining seamless operations," noted Rebecca, emphasising the strategic advantage of Thrive's geographical alignment.

Thrive's expertise in facilitating office moves and telephony transitions ensures operational continuity. "Our recent office move was very well managed," remarked Rebecca, underscoring Thrive's efficiency. Their proactive IT approach and advisory services allow Blantyre to focus on core business activities. "I can rely on Thrive to interact with my other external parties, which is an invaluable resource," said Rebecca.

Building Trust and Relationships

The partnership between Blantyre Capital and Thrive succeeds due to trust and mutual respect, strengthened by regular communication and dedicated account management. "Ultimately, success comes down to effective relationship building," remarked Rebecca. Thrive's understanding of Blantyre's unique needs and tailored solutions solidify their role as a trusted IT partner.



Looking forward, as Blantyre continues to expand its international footprint, the continued integration of next-generation technology will be pivotal. Thrive's innovative approach and cutting-edge solutions will support Blantyre in navigating new markets and adapting to evolving industry demands. This forward-thinking partnership positions Blantyre to capitalise on emerging opportunities, ensuring sustained growth and success in a rapidly changing global landscape.

About Thrive

Thrive is a NextGen global technology outsourcing provider that empowers small and mid-market organisations to transform their technology into a strategic advantage. Offering a breadth of services from AI and cybersecurity to cloud, compliance, and traditional MSP/MSSP solutions, Thrive's team of seasoned experts develop strategies that standardise, scale, and automate technology to achieve outsized ROI. From advisory services to a 24x7x365 SOC and NOC, Thrive provides end-to-end IT and cybersecurity management so clients can focus on innovation and growth. With Thrive, your business is always supported and always secure. Learn more at www.thrivenextgen.com or follow us on [LinkedIn](#).