

Enhancing Legal Security: GRSMB's Transformation with Thrive



GRSMB

Vertical

- Legal

Services

- Managed Azure
- Cybersecurity
- Managed MS 365 and Backup
- Technical Advisory Services
- Managed Endpoint Security and Response

"I trust the people at Thrive. They care about the things that matter to us. The technical components and services are essential, but the people at Thrive make the difference. Thrive is more than just a managed service provider. It is a trusted partner, a part of our team, enabling our organization to operate at its best."

Wesley Price

IT Director, GRSMB

Gray, Rust, St. Amand, Moffett & Brieske (GRSMB), an Atlanta-based law firm, partnered with Thrive to improve its Microsoft Azure Cloud experience, bolster end-user support, and address cybersecurity and compliance challenges. Thrive's managed services revamped GRSMB's IT infrastructure, enhanced security measures, and navigated regulatory complexities. This collaboration fortified the firm's defenses, ensured data integrity, and positioned it for growth while strengthening client trust in the legal sector.

GRSMB encountered cybersecurity and compliance challenges due to increasing client demands, requiring streamlined IT operations for secure data handling and scalability. Dissatisfied with its previous MSP's lack of transparency and inefficient support outsourcing, which included the management of active but unused virtual machines, the company sought to enhance internal capabilities or partner with a reliable third-party provider like Thrive.

The firm's IT goals focused on achieving a superior Azure experience, enhancing end-user security and expertise, streamlining Azure storage and backup, and establishing a technology roadmap for NextGen Technology and cybersecurity.

Why Thrive Was Chosen

Upon a colleague's recommendation of Thrive alongside other MSPs, choosing Thrive was the clear-cut answer. Thrive's deep expertise, comprehensive services, and reliable approach were immediately apparent. The thorough onboarding process identified critical areas for improvement, solidifying Thrive's value proposition.

"As I interacted with the Thrive team on some of the discovery calls, we were dealing with getting the quote right and getting the right services aligned for what we needed to meet our business needs, it was just abundantly clear that I could trust these people, and that's worth more than the money to me," said Wesley Price, IT Director for GRSMB. "They really seem to care about the things that matter to us."

Strategic Deployment of Advanced Security Measures

Thrive strategically deployed comprehensive solutions, including managed services for on-premises infrastructure, robust security, and Cloud services. The Thrive team overhauled the firm's Azure setup while preserving data integrity, addressing challenges with agility, and ensuring optimal deployment of solutions and hardware. Thrive's proactive approach boosted support and security, exceeding expectations, and enhancing the operational environment. Thrive's services covered managed Azure, end-user security, Office 365, backup, technical advisory, and network management, significantly improving the company's IT infrastructure and efficiency.

Thrive's Impact

Since partnering with Thrive, GRSMB has already seen significant efficiency improvements. Even before fully transitioning to a new Citrix-based virtual machine



environment, Thrive enhanced configuration and support, leading to fewer and faster issue resolutions. Previously, the law firm dealt with frequent issues that disrupted workflow, but now, operations are smoother and more productive. GRSMB employees and clients notice the difference, and the company anticipates even more significant improvements once it is fully onboarded in the new environment.

"Thrive's responsive approach to compliance and regulatory requirements was instrumental during implementation. As a result, Thrive's support has been crucial in maintaining client trust and ensuring our network's security meets high standards, safeguarding our business from significant financial and reputational risks," said Price.

About Thrive

Thrive delivers global technology outsourcing for cybersecurity, Cloud, networking, and other complex IT requirements. Thrive's NextGen platform enables customers to increase business efficiencies through standardization, scalability, and automation, delivering oversized technology returns on investment (ROI). They accomplish this with advisory services, vCISO, vCIO, consulting, project implementation, solution architects, and a best-in-class subscription-based technology platform. Thrive delivers exceptional high-touch service through its POD approach of subject matter experts and global 24x7x365 SOC, NOC, and centralized services teams. Learn more at www.thrivenextgen.com or follow us on [LinkedIn](#).