



Alexa Capital, a global corporate finance and M&A advisory firm selected Thrive to optimise it's IT infrastructure with regulatory compliance



ALEXA | CAPITAL

Vertical

- Financial

Services

- Managed IT Services
- Managed EBMS Networking
- Managed Security: SOC & SIEM, EDR, Cloud Security
- 24x7 Monitoring, Management, and Support
- Technical Advisory Services

"Thrive's expertise enhanced our IT operations, aligning technology with our business objectives. By choosing a specialized partner in financial services, we've noticed an improvement in our client experience. We have peace of mind knowing that we are following industry best practices."

Alexa Capital

Challenge

Alexa Capital, a global corporate finance and M&A advisory firm specialising in energy technology, energy infrastructure, and e-mobility, grappled with challenges regarding its IT partner. The 22-person FCA-regulated team, based in Mayfair, faced issues of insufficient service levels, particularly with the office based in NY, and a lack of strategic guidance. The firm felt a misalignment with regulatory standards and business expectations, prompting it to seek a more fitting and effective IT partnership with experts who specialise in the corporate finance industry.

Solution

Alexa Capital chose Thrive because of our record of success, depth of capabilities and pedigree within the investment community. In addition, Thrive's structure, service delivery model, and ability to immediately address challenges stood out amongst the other vendors. Thrive implemented Managed IT Services (Helpdesk, M365, Telephony, Cloud), Managed EBMS Networking (Fortinet & Meraki) and Managed Security: SOC & SIEM, EDR and Cloud Security. Thrive have additionally agreed a plan forecasted in the short-term to address alternative cloud-based data storage solutions to further optimise the firm's internal filing system for improved efficiency and better utilisation of the M365 environment. Thrive will continue to proactively support and guide Alexa Capital on further recommendations to enhance the firm's IT infrastructure and cyber security.

Result

In addition to ensuring strict regulatory compliance, this project significantly improved operational efficiency. Real improvements resulted after forming a strategic relationship with Thrive, including better strategic guidance, higher service levels and overall better IT performance for Alexa Capital.

About Thrive

Thrive delivers global technology outsourcing for cybersecurity, Cloud, networking, and other complex IT requirements. Thrive's NextGen platform enables customers to increase business efficiencies through standardization, scalability, and automation, delivering oversized technology returns on investment (ROI). They accomplish this with advisory services, vCISO, vCIO, consulting, project implementation, solution architects, and a best-in-class subscription-based technology platform. Thrive delivers exceptional high-touch service through its POD approach of subject matter experts and global 24x7x365 SOC, NOC, and centralized services teams. Learn more at www.thrivenextgen.com or follow us on [LinkedIn](#).