

# A major defence specialist selects Thrive to enhance its Cisco-based technology in networking, security and collaboration.

## CASE STUDY



### VERTICAL

Government

### SERVICES

- ◆ Private Cloud Infrastructure-as-a-Service (IaaS) solution
- ◆ Backup and Disaster Recovery
- ◆ 100% uptime
- ◆ Flexible, scalable storage
- ◆ Round-the-clock monitoring and proactive maintenance
- ◆ Instant service provision and scalability

### CHALLENGE

The defence specialist company designs, manufactures, and delivers industry-leading commercial and military aircraft and vehicles, as well as secure communications solutions. As a leading provider to the defence sector, this organisation was looking for a responsive provider to deliver services to the Ministry of Defence and meet unique SLA constraints demanded by its customers. The company required expertise in Cisco-based technology in networking, security and collaboration, including support services, inventory management and equipment lifecycle management.

### SOLUTION

As a Cisco Gold Partner, Thrive innovated service with approaches that would deliver time-critical services in a highly secure manner for customers, including the Ministry of Defence. Thrive ensured the company met stringent security requirements, such as its ISO 27001 certification which is required to operate in this highly secure sector. Thrive was able to adapt a maintenance service in highly sensitive environments in which equipment is deployed. Thrive delivered critical SLAs to cater to locations that are temporary or mobile, such as ships, where there is an unmovable maintenance window for equipment to be delivered or for maintenance to be performed.

### RESULT

As a result of Thrive's Managed Services and Cisco expertise, the defence specialist company utilized the full range of Cisco technologies to enhance its networking, security, collaboration, data center virtualization and service provider technology. Many of the requirements were highly time-critical and the swift response from Thrive was crucial in serving its customers quickly, reliably and securely.

### How can Thrive help your business?

Thrive is a leading provider of outsourced IT Infrastructure designed to drive business outcomes by helping you get the most out of your IT.

To learn more about our services, contact us at 01582 429 999 or [info@thrivenetworks.com](mailto:info@thrivenetworks.com)